SC PORTS UPDATE

House Ways and Means Committee
Natural Resources and Economic Development Subcommittee
Thursday, January 17, 2019

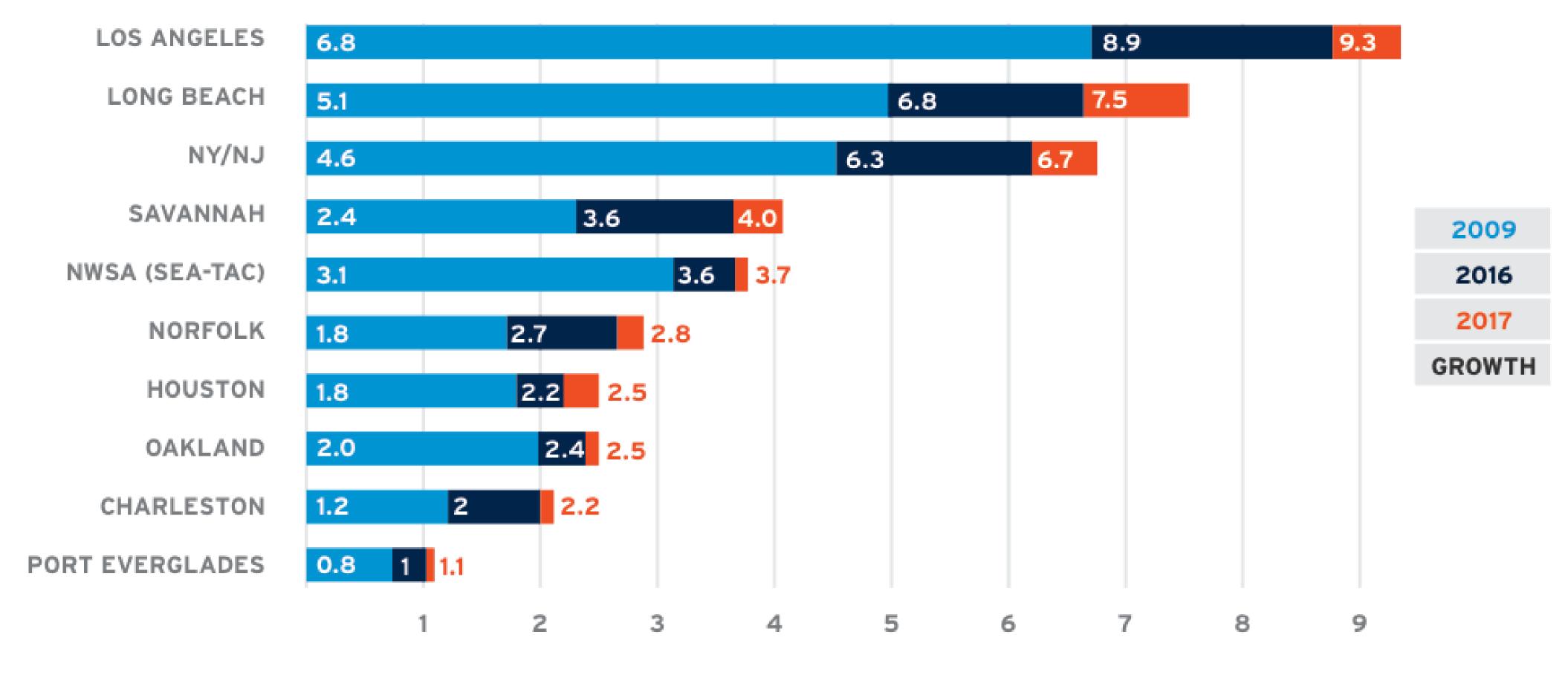




VOLUME

TOP 10 U.S. PORTS

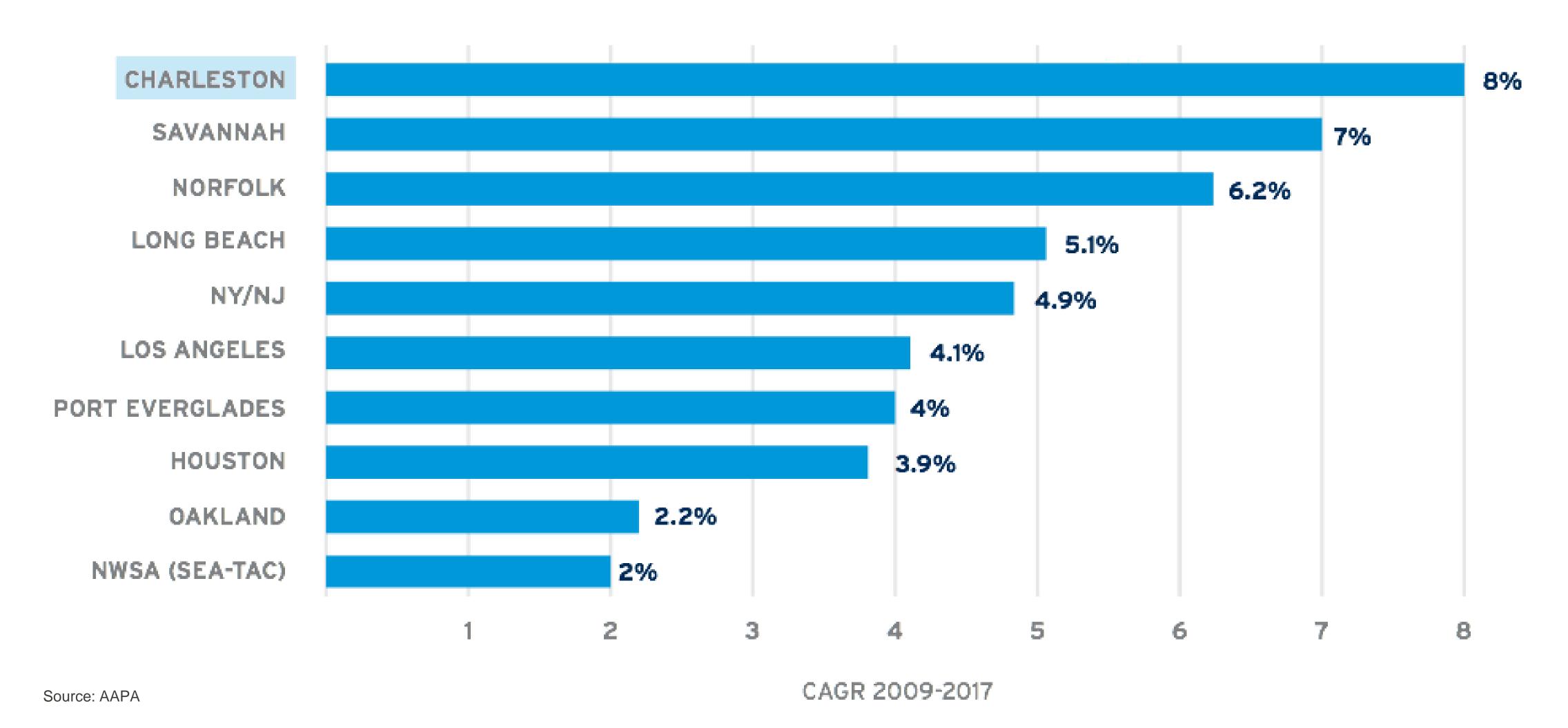
Container Volume



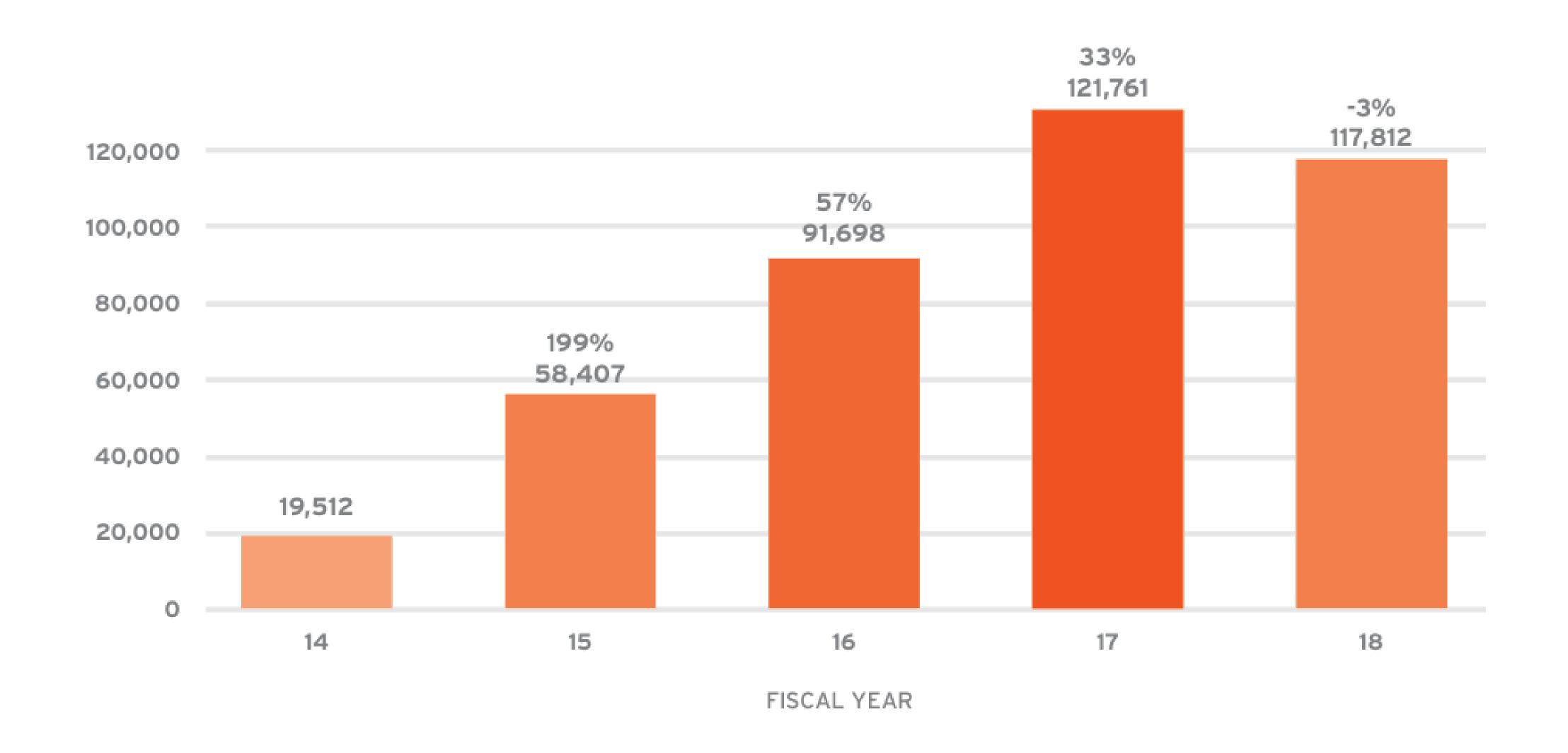
Source: AAPA TEUs in Millions

TOP 10 U.S. PORTS

Container Volume 2009-2017 Growth



INLAND PORT GREER RAIL MOVES



FY2018

FY 2018 RESULTS

HIGHEST VOLUME MONTH IN PORT HISTORY

June 2018: 116,000 Pier Containers > 202,000 TEU

RECORD ANNUAL VOLUME

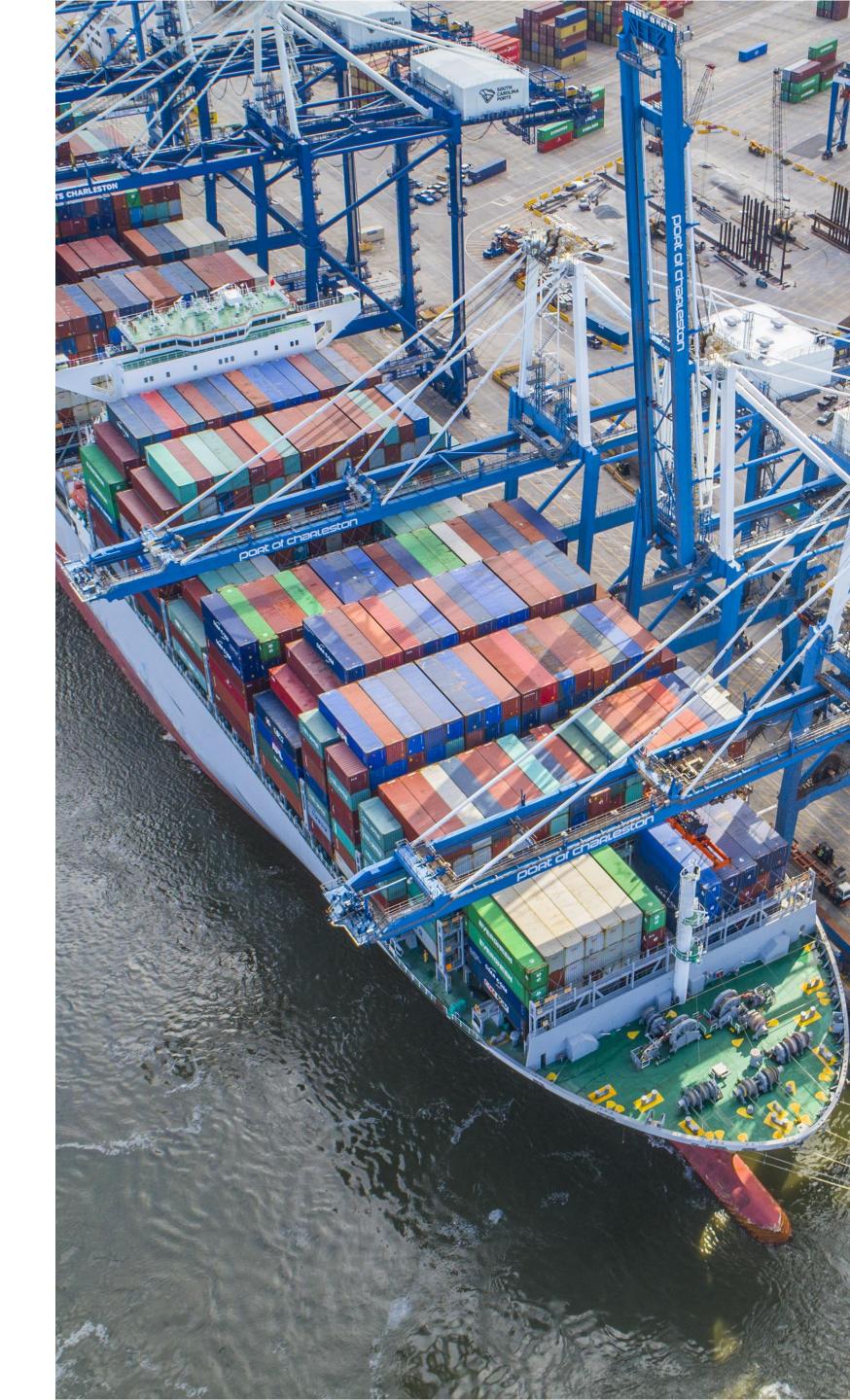
1.25 Million Pier Containers > 2.2 Million TEU

3 HIGHEST VOLUME MONTHS

in SC Ports history

RECORD OPERATING CASH FLOW

Estimated \$85 million



COMPARISON: FY2010-FY2018

500,000

INCREASE IN PIER CONTAINERS (TO 900,000 TEU; 7% CAGR) \$50MM

INCREASE IN
OPERATING CASH FLOW

FY2018 ACCOMPLISHMENTS

- WANDO WHARF REFURBISHMENT Completed, 840 days
- HARBOR DEEPENING
 First major contract, \$300 million
- ARMY CORPS WORK PLAN
 provides another \$49 million
 for next contract
 With an <u>additional \$41.4</u> million announced for FY19
- LEATHERMAN TERMINAL Completion of Fill Phase
- INLAND PORTS
 Opened Second location in Dillon, SC

CHASSIS POOL IMPROVEMENT INITIATIVE

Commencing

- NEO PANAMAX ERA
 18 of 26 Weekly services have ships that are Neo Panamax
- NEW DEBT ISSUANCE FOR CAPITAL CAMPAIGN

Successfully issued nearly \$300 million in net new proceeds while maintaining A1/A+ credit ratings from Moody's and S&P

CAPEX

WANDO TERMINAL

Refurbishment Project

\$500M

project to complete at end of 2019

700,000

TEU of additional capacity on existing footprint



IN PROGRESS

- 15 STS Cranes;
 All have lift height over 155'
- 70 RTGs with 23 empty handlers
- 3,800' Wharf, room for 3 Neo Panamax Ships
- 40 Gates,27in/13out
- New 35 acre
 Chassis Yard
- Enhanced Traffic Flow Pattern





LEATHERMAN TERMINAL

In Three Phases

\$1.5 Billion Investment

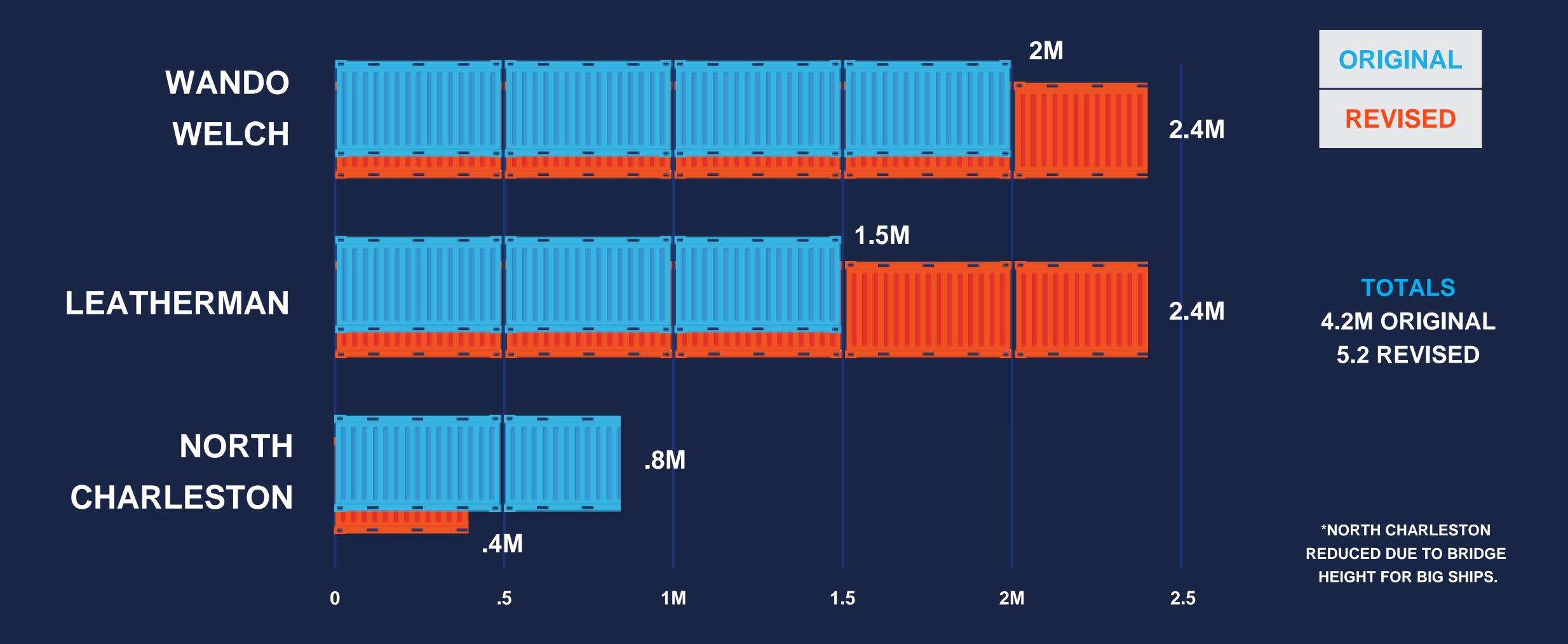
3700' Wharf

PHASE 1 2021

PHASE 2 2026

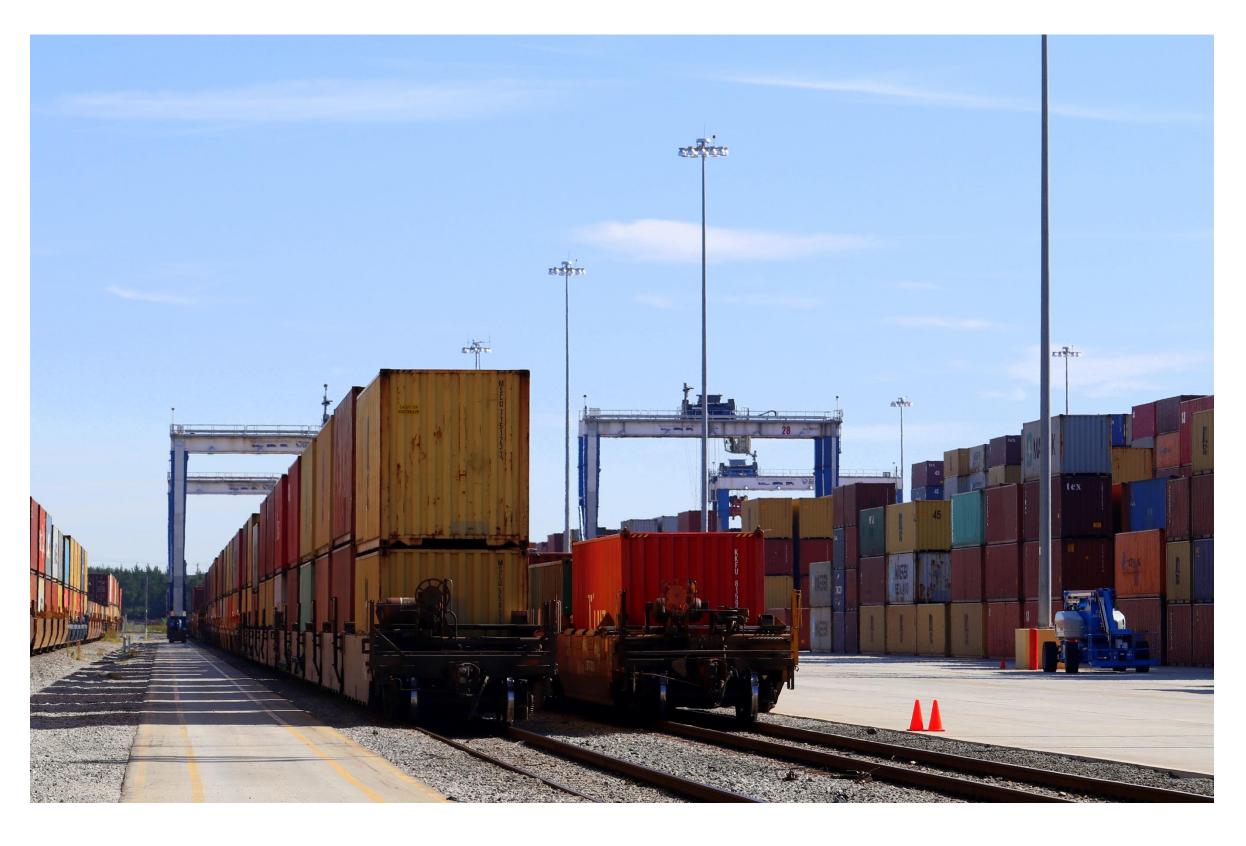
PHASE 3 2032

CHARLESTON TEU CAPACITY ASSUMPTIONS



INLAND PORTS

GREER





SC PORTS INVESTMENTS

\$2.4 Billion CAPEX Plan Supporting SC Ports

FUNDED INVESTMENTS

Hugh Leatherman Terminal Phase 1	\$ 749.8
HLT Port Access Road (SCSPA Portion)	\$ 112.0
Wando Welch Terminal Improvements	\$ 288.1
Inland Port Greer (Initial & Future)	\$ 81.5
Inland Port Dillion	\$ 41.0
All Other Terminal Investments	\$ 208.1
SC PORTS CAPEX Total	\$ 1,480.5

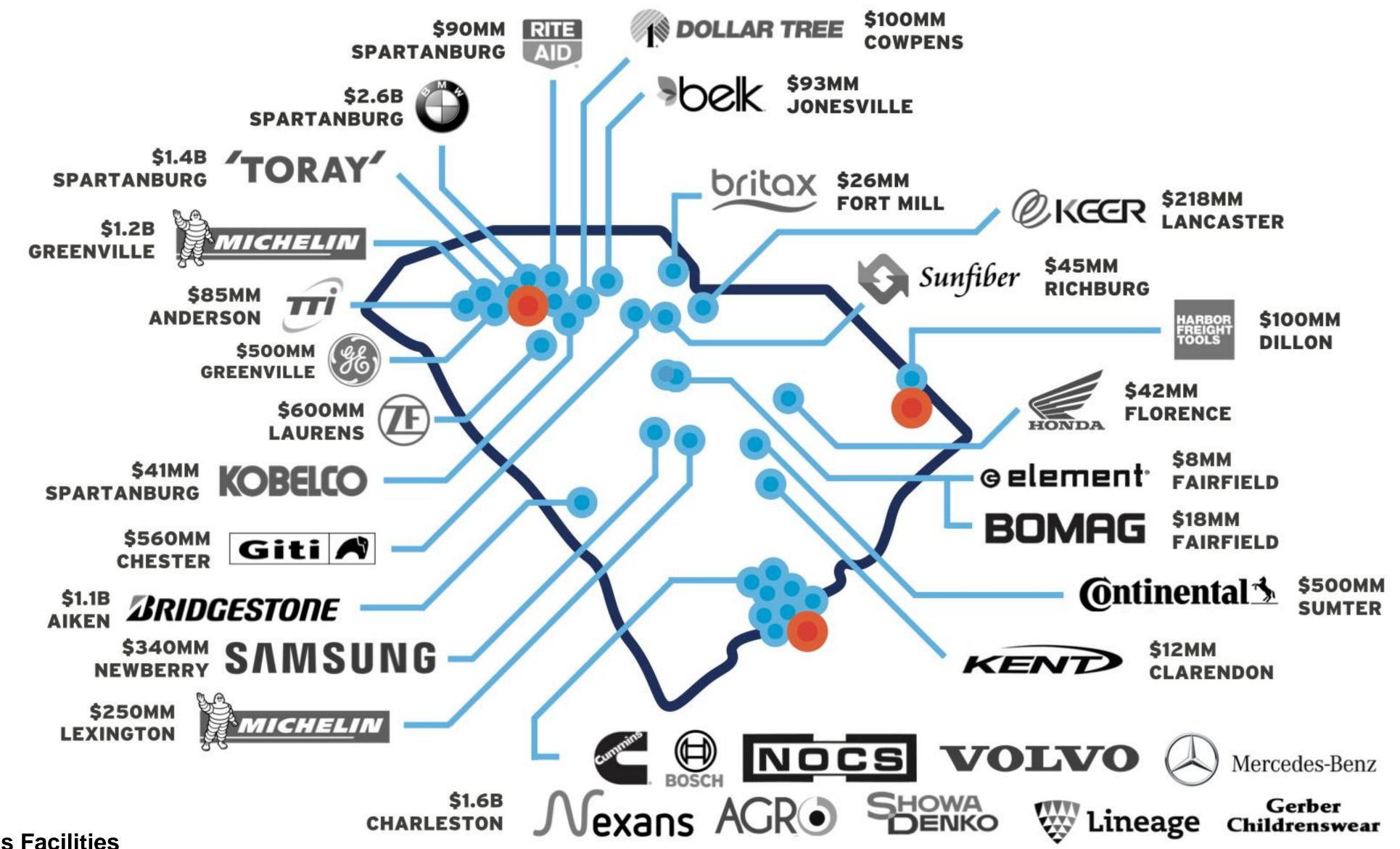
CAPITAL INVESTMENTS NOT FUNDED BY SCPA

Harbor Deepening (State)	\$ 319.0
Harbor Deepening (Federal)	\$ 107.9
HLT Port Access Road (State)	\$ 220.0
Wando Wharf Strengthening (TIGER Grant)	\$ 10.8
Inland Port Greer (Norfolk Southern)	\$ 7.5
Inland Port Dillon (CSX)	\$ 9.5
New Intermodal Rail Facility (Palmetto Rail)	\$ 250.0
Other CAPEX Total	\$ 924.7
Grand Total SC PORT-belated Investment	\$ 2,405.2

^{*}In order to provide a clearer scope of the scale of SCPA CAPEX commitment, the expenses shown indicate initial and future expenses for these projects.

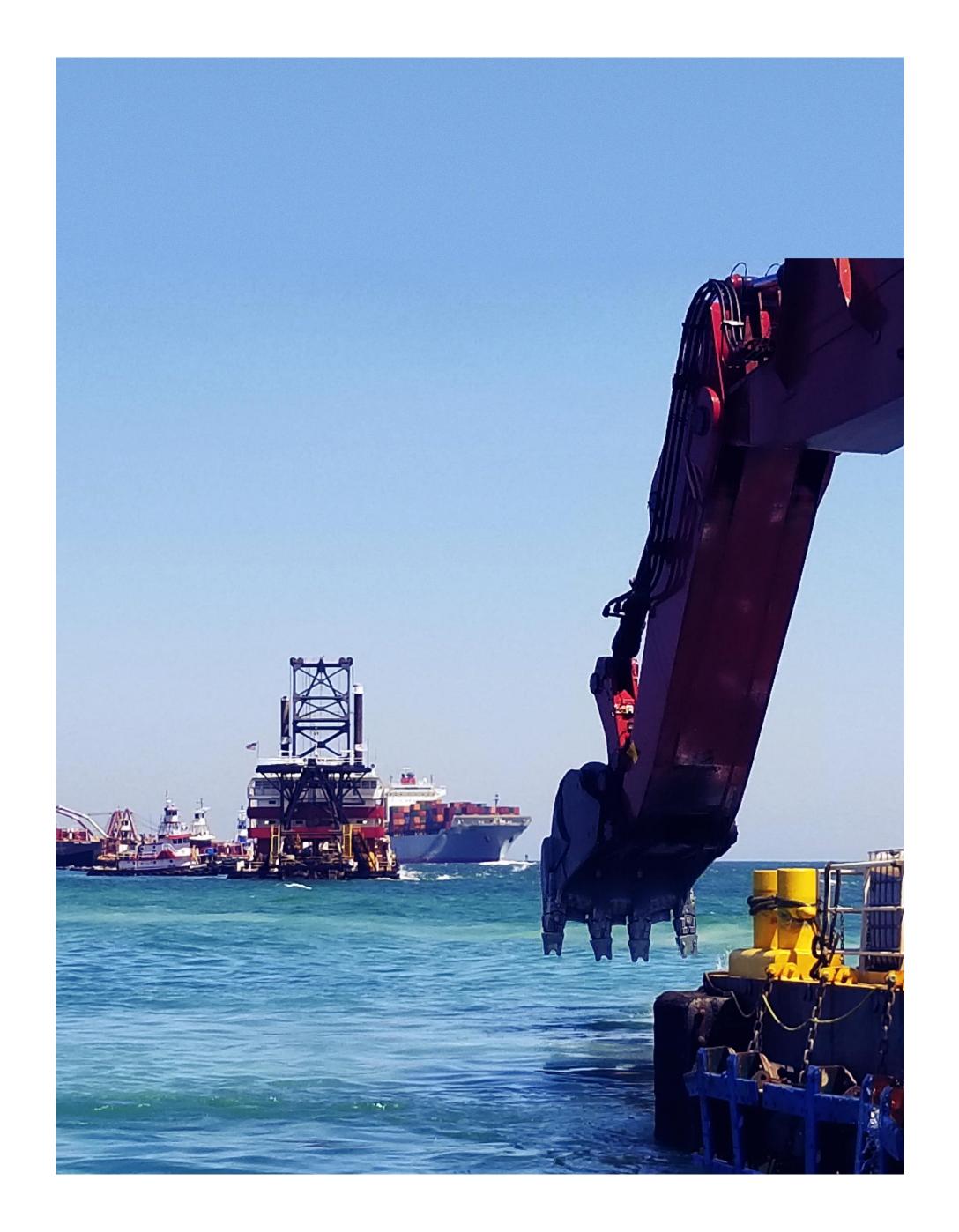
IMPACT

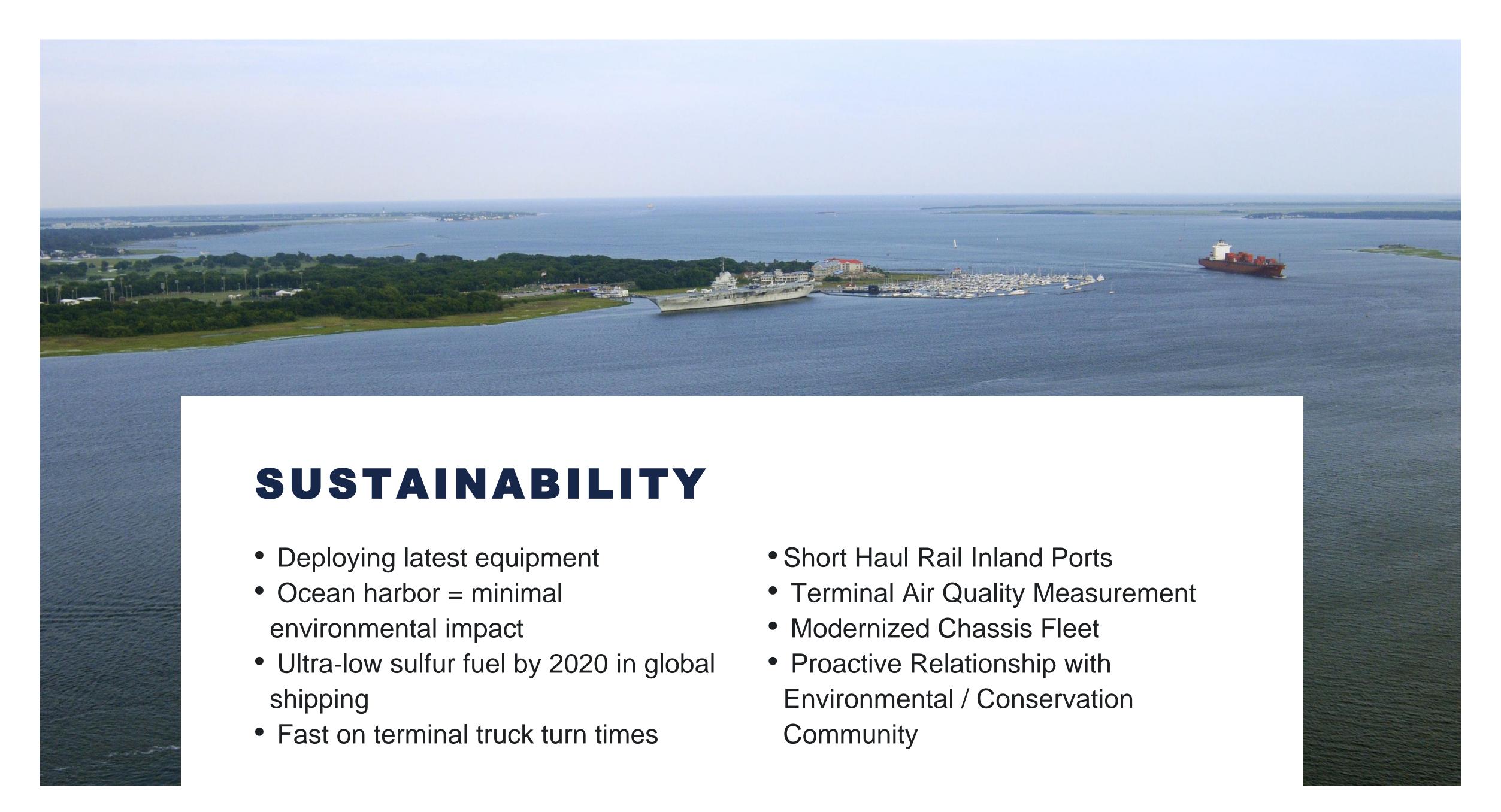
THE PORT PLAYS A KEY ROLE IN BUSINESS RECRUITMENT AND EXPANSION



HARBOR DEEPENING

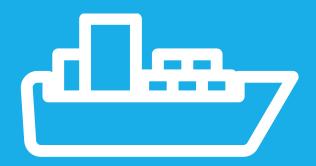
- Record completion time for feasibility study, design, and pre-construction engineering. 6YRS &4MO
- New Construction Start Achieved June 2017
- Total Project Cost \$558 Million —
 \$287 Federal /\$271 State
- SC legislature \$300 million in 2012 & \$50 million in 2018
- First two contracts awarded for entrance channel in 2017 (\$300 Million). Next contract will be awarded in 2018 for inner channel to Wando Terminal.
- Wando Turning Basin Widened to 1650 Feet
- Army Corps Work Plan Funding FY17 = \$17.5M / FY18 = \$49M / FY19 = \$41.4M
- October 2018 BCR Recalculation = 6.4 (old 3.9)
- Outcome: March 2021 Wando Segment Completion
- A Deep Draft Navigation Project Start-to-Finish in 10 years



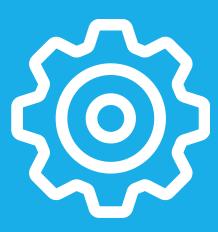


FUTURE

5 YEAR STRATEGIC PLAN



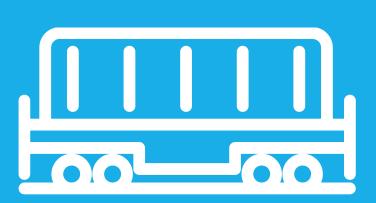
Ensure that our port works well



Invest heavily in new and existing infrastructure



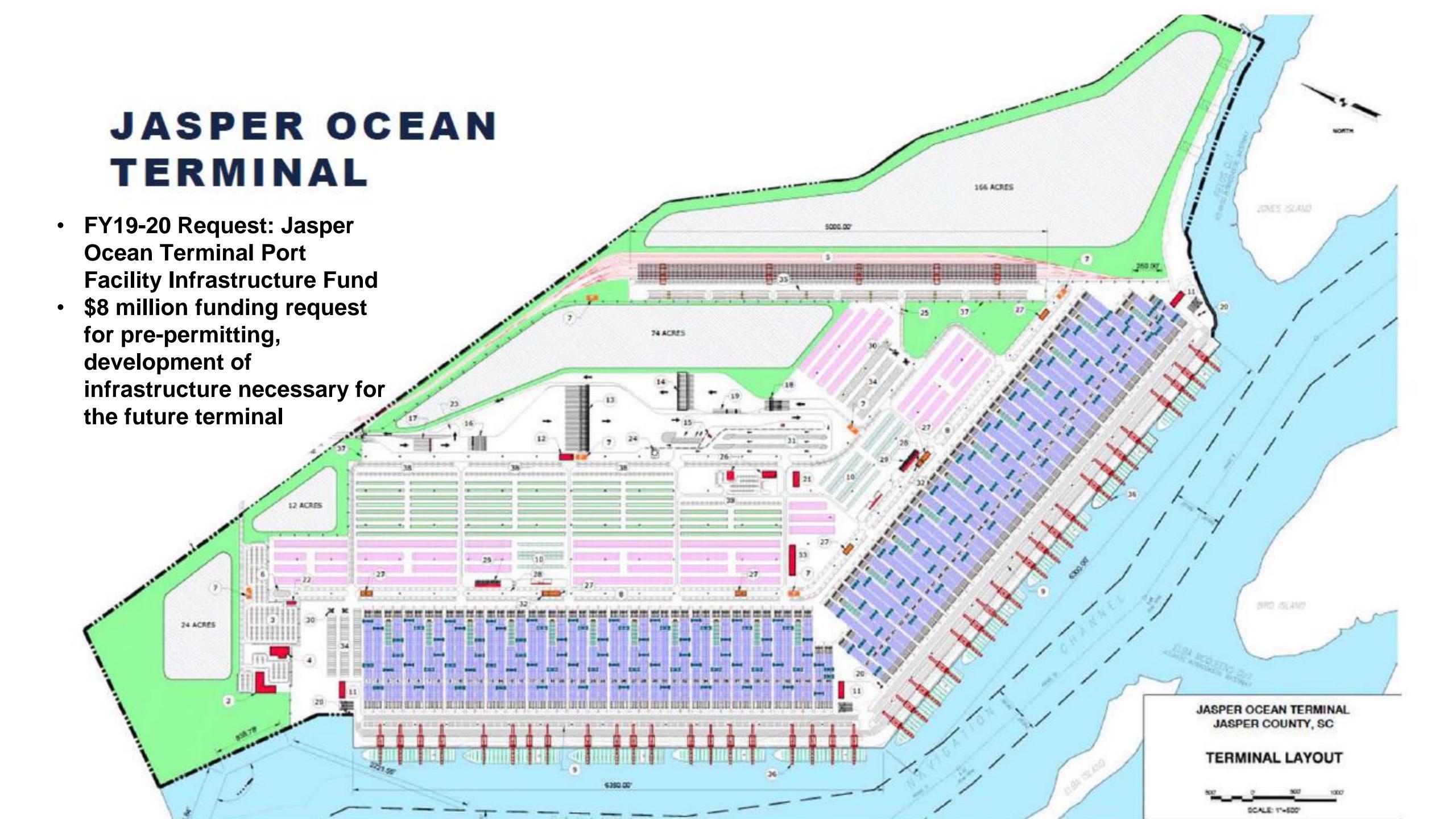
Continued growth of cargo base



Drive intermodal efficiency



Enhance our workforce effectiveness





THANK YOU

We're happy to answer any additional questions at this time.